Be independent

As a partner of the Aquila Group, we offer you unique conditions in view of the coming changes in independent asset management. With us, you are well prepared for the Financial Services Act FIDLEG and the Financial Institutions Act FINIG which came into force on 1 January 2020. You can benefit from our central service in the areas of investments, operations and compliance. Welcome on board the largest platform for independent asset managers in Switzerland.





Aquila is *the* platform for Swiss asset managers. It consists of Aquila Ltd. and currently around 220 partners in 78 companies in 23 locations. The partners serve over 5'000 clients worldwide with assets under management of over CHF 13 billions. This unique platform is therefore the largest network of asset managers in Switzerland. The Aquila partners are independent entrepreneurs, act autonomously and free of conflicts of interest.

We offer our partners the opportunity to concentrate solely in the interests of their clients. All partners are linked to Aquila Ltd. through a franchise agreement and a 20% equity participation (ordinary shares without dividend entitlement). We differentiate between three ways of joining Aquila Ltd.:

- Founding a new company
- Become a partner in an existing company
- Integration of an existing asset management company



Platform services

Legal, Compliance and Risk (LCR)

LCR offers comprehensive support in legal and compliance issues that arise in the course of business activities. The Aquila LCR team keeps you up to date on the latest regulations and assume the compliance function, including the money laundering unit for your company. In addition, LCR provides you with all the necessary templates, conducts trainings, further educational courses and forms a competent contact point for all concerns regarding all areas of compliance (cross-border, duties of conduct, due diligence, etc.)

Corporate Management and Administration

We take care and handle all non client-specific corporate tasks, such as accounting, preparing profit centre accounts, quarterly and annual financial statements as well as the respective VAT statements, salary accounting for partner companies and much more.

IT, Operations and Support

All Aquila partners have access to an up-to-date, well-protected IT infrastructure and secure communication systems. Our internal IT Helpdesk supports Aquila partners in case of technical issues and questions. With our myAquila-System we offer our partners an integrated solution for customer care, document handling and asset management. With myAquila our partners can maintain meeting notes and customer documents in a secure way whilst having access to the system at anytime from anywhere. The myAquila Data Management ensures the daily integration of bank and market data and thus allows for a holistic and aggregated view across all client portfolios and mandates. Finally, myAquila allows our partners to handle most of the compliance duties electronically.

Investments

The Investment team supports asset managers and family offices in all investment related questions and manages the assets of private as well as institutional clients. The range of services includes tailored asset management solutions, active advisory, research and market opinions along with consolidated risk and performance reporting and consulting. Regular publications extend from short-term trading ideas to quarterly market outlooks.

Banking

Aquila partners have cooperation agreements with more than 70 custodian banks in and outside Switzerland and a preferred cooperation with more than 10 renowned custodian banks. If required, we support our partners in the onboarding process or in negotiations with the custodian banks. Aquila Ltd. also offers its own custodian bank services exclusively for asset managers and their clients without any conflict of interest. In addition to the usual banking services, we offer tax reports for numerous countries.

Cooperation model



As an Aquila partner you are directly supervised by FINMA. Aquila Ltd. monitors compliance with the FIDLEG and money laundering regulations. The auditing company of Aquila Ltd. is PricewaterhouseCoopers Ltd.

We look forward to hearing from you!

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